

# LEADERSHIP, COMMITMENT AND WORK CULTURE : THEIR IMPACT ON EMPLOYEE PRODUCTIVITY

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### **Keyword:**

# Abstrack

Leadership,Commitment, Work Culture, Employee Productivity

Purpose of this study was to determine and analyze the influence of leadership, commitment, budaya commitmentto employee productivity at the Department of Rural Community Empowerment of North Morowali Regency. Penelitian ini mengguna-This study uses a quantitative descriptive approach with a population of 33 people by sampling using the saturated sample Method. The analysis method used is linear regression analysis method. The results obtained are leadership has no significant effect on employee productivity, commitment psoitif psoitif significant effect on employee productivity, BUpower of work has no significant effect on *employee productivity*. Commitment is the dominant variable affecting employee performance and simultaneously the three variables studied have a positive and significant effect on employee productivity.

# **INTRODUCTION**

Every organization has a purpose that has been set before it. The company's objectives are achieved if thereare factors that support, among others; capital, equipment, Natural Resources and human resources. Human resources in this case is the employee tasked to plan, organize and implement activities that exist in therorganization. It therefore requires skilled and skilled personnel and also high spirit, in order to be efficient and effective in the sense that the execution of the task is carried out effectively and efficiently.

Every company leader wants high productivity to achieve company goals will be more easily achieved. Dessler said, "that there are six indicators of productivity, namely: quality of work, productivity, knowledge about work,trust,

availability, freedomn". According to Mathis and Jackson, "in general, there are severallaspects of employee productivity, among others: quantity of results, quality of results, timeliness of results, attendance, eability to cooperate" (Ni Kadek Eni Juniari, I Gede Riana, & Made Subudi, 2015).

Work productivity is the level of achievement of results on the implementation of a particular gas t u. Productivity managementiis the overall activities undertaken to improve the productivity of employees and organizations, including individual work productivity, group work productivity and employee work productivity is influenced by many internal and external factors organisasi. An organization always cravea situation where its employees have high productivity (Daryanti, Rohanda, & Sukaesih, 2013).

Factors that affect labor productivity in (Nidhaur & Rahmah, 2019) are the level of wages and bonus system, education, expertise and skills of workers; age of workers, procurement of goods, weather, material distance, social relations or cooperation and communication. In this study, the factors raised as study material are leadership, commitment and work culture and their influence on work productivity.

Leadership it is the ability of a person to be able to influence others or guide certain parties to achieve goals (www.salamadian.com, 2020). Rivai and Mulyadi in (SalUtondok & Soegoto, 2015) stated that leadership broadly includes the process of influencing in determining organizational goals, organizational commitment of followers 'behavior to achieve goals, influencing the interpretation of the events of their followers, organizing and activities to achieve goals, maintaining cooperative relationships and group work, obtaining support and cooperation from people outside the group or organization. Stogdill in (Salutondok & Soegoto, 2015) states that there are many different definitions of leadership, almost as many as the number of people trying to define it. Bass dalam (Salutondok & Soegoto, 2015) States a number of definitions see leadership as a focus group process.

Leadership its definition according to consist of autocratic leadership, bureaucratic leadership, participatory leadership, delegative leadership. (Evitasari,2019) dalam (<u>www.salamadian.com,2020</u>) there are eight types of leadership styles namely strategic leadership, authoritarian leadership, transformational leadership, bureaucratic leadership, Democratic leadership, charismatic leadership, delegative leadership, transactional leadership. The indicator of the dreamy pecial Tyle according to (Riadi, 2019) con i t of the ability to make deci ion,

Leadership directly affects the ability of employees. Employees who are not led, will slow down the achievement of targets that have been set. Employees who comply with regulations and with high leadership are able tocreate a conducive atmosphere and have an impact onsthe company's activities. Therefore, employees comply with the established rules is the company's expectation (Ayu Wijaya, Purwanto, & Nur Sulistiyowati, 2019).

In addition kepemimpinan to work leadership, one of the factors that often also affect employee productivity is kcommitment oor organization which can be defined as the strength of an individual whose relative nature in showinghis involvement in the organization. (Afni Can & Yasri, 2016) aggota who has a commitment to his organization then he will be morerresistant as part of the organization than aggota who does not have a commitment to the organization. Meyer & Allen dAlam Spector quoted by (Rahmadaningtyas, 2016) explained that korganizational commitment canibe interpreted as the extent to which an employeeexperiences asense of unity with their organization. Furthermore, organizational commitment also feedsan individual's willingness to be with an organization that has three main characteristicsa, namely, *affective commitment, continuity commitment, andnormative commitment*".

Organizational commitment according to Meyer and Allan (2005) in (Istiqomah, 2008), is classified into three model components, namely; *affective commitment, continuence commitment, normative commitment*. According to (Luthan, 2016) organizational commitment is defined as: (a) a strong desire to remain as a member of a particular organization, (b) a desire to strive as the organization wishes, (c) certain beliefs, and acceptance of the values and goals of the organization. Factors that affect commitment according to Sopiah, 2008 In (Nadapdap, 2017), there are four factors that affect employee commitment pada organization, namely: personal factors, job characteristics, structural characteristics, work experience. According to Steers in (Sopiah, 2018) States three indikatorfactors that

affect an employee's commitment, namely: personal characteristics, job characteristics, work experience.

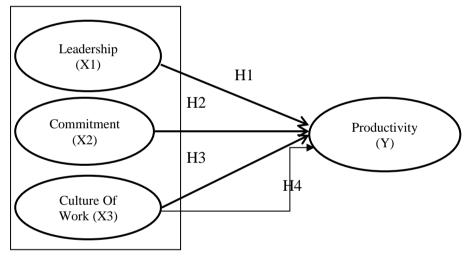
(Icha, 2019) the benefits of organizational commitment are: serious employees show high commitment to organizations that haveamuch greaterability to showa high level of participation in an organization, have a strong desire to keep working in an organization that is now, and can continue to contribute for the sake of achievement of goals. According to Lincoln and Bashaw in (Sopiah, 2018) organizationalcommitment has threekindicators, namely: employee willingness, employee loyaltyr, employee pride.

Commitment oor organization is closely related to leadership. It is a difficult thing for the leader, namely howthe organizational commitmentof members of the organization or subordinates. Likewise with the individual, must know how the commitment of self-organization in the work. BIasanya an employee who is lethargic and lackluster in doing the job then this becomes a question and problem to be solved. Each human resource owned by the organization has an organizational commitmentnto join and remain in the organization. The organizational commitment of each employee must be different. And commitment organization was the reason each individual in doing a job. Theabasic principle for the creation ofcommitment toorganization in employees is the existence-of employee needs that are met, so that employees haveaboost of morale because they are satisfied with what they produce.

Community and village empowerment office of North Morowali Regency in achieving organizational goals continues to improve and supervise therwork productivity of its employees. It can be described that the phenomenon that occurs that some of the employees are still often procrastinateroutine workers, undisciplined, and often occur miscommunication among employees. This is the basis so that there needs to be efforts to be made in order to increase produktivitas theproductivity of work. In order to realize what has been described above, it is necessary to increase organizational commitment to employees, the application of good leadership and the implementation of work culture. From the description above, the researcher was interested to see the influence of leadership, kcommitment organization and work culture on the performance of community and village empowerment servicesrin North mo R owali Regency.

The purpose of this study isto determine and analyze: (1) the effect of work leadership on employee productivity in community and village empowerment in North Morowali Regency, (2) the effect of organizational commitment to employee productivity in community and village empowerment in North Morowali Regency., (3)the influence of Work Culture on employee productivity Dinas in the emcommunity MandNorthesa KMorowali Regency. (4) the influence of work leadership, organizational commitment and work culture simultaneously affect the productivity of employees in the community development and community development of North Morowali Regency?

As a basis in assessing or analyzing dibutuhkan the framework needed to determine the influence of leadership, commitment and culture to the Rja teRfacing employee productivity is as follows:



# Figure 1. Frame Of Mind

Based on the figure, the hypothesis proposed is:

- H1: leadership has a significant effect on employee productivity
- H2: commitment significantly affect employee productivity
- H3: work culture significantly affect employee productivity
- H4: leadership, commitment and work culture significantly affect employee productivity

## **RESEARCH METHODS**

This study uses penelitian a quantitative descriptive research approach. Quantitative research is a type of research that basically uses a deductive-inductive approach (Wahidmurni, 2017) and berR based on the philosophy of positivism, used to research on popUlasi or specific samples, data collection using research instruments, anlysis of quantitative data with the aim of testing the hypothesis set (Sugiyono, 2017). Jenis penelitian yang digunakan adalah penelitian survey (Sukamadinata 2018).

(Margono, 2005) population is all the data that concerns us in a scope and time that we determine. Thus, the population dealsbwith the data, not the people. If humans provide a data, then the number or size of the population will be as much as the size of humans. Population is a generalization area consisting of: objects/subjects that have certain qualities and characteristics set by researchers to be studied and then drawn conclusions (Sugiyono, 2017). The population in this study is all employees of the Office of community empowerment and the village of North Morowali Regency as many as 33 people. all populations from the study used as a sample (Sugiyono, 2017).

Research data collection, the author uses methods, among others; namely the method of observation and questionnaire method (questionnaire). Questionnaire technique *used likert scale* by applying five categories of answers, namely 1 "strongly disagree (STS)", 2 "disagree (TS), 3 "quite agree (CS)", 4"agree (S)", 5"strongly agree (SS)". After the data that the authors need to collect, then the next step is to analyze the data. Analysis of the data used in this study using descriptive analysis of quantItatif. Quantitative research data analysis techniques using inferential statistics (often also called inductive statistics or *probability*statistics) isastatistical technique used to analyze sample data and the results applied to the population.

Before the research instrument is used it is necessary to conduct a trial first. The purpose is to determine *the valid* and *reliable* of the instrument teRcall based on data emperis. The validity test is used to measure whether a questionnaire is legitimate or valid. A questionnaire is said to be valid if the questions on the questionnaire are able to reveal something that will be measured by the questionnaire. (Ghozali 2005). (Sugiyono 2017)...Validity test is the degree of accuracy between the data that actually occurs on an object and the data that can be collected by researchers. (Ghozali 2005), an instrument item is considered valid if it meets the following criteria 1) If the Pearson Correlation value is > 0.3, it is declared valid; 2) If the Pearson Correlation value is < 0.3, it is declared valid.

To determine whether a questionnaire instrument is valid or invalid. In this study, to process and analyze the validity of the test used *software IBM SPSS (Statistical Program for Social Science)* version 22.00 *for Windows* is to see the value of R>count, compared with R-critical value (0.3). If the value of R-count, is greater than R-critical (0.3), then the questionnaire is said to be valid. Bevice versa, if r-count is smaller or less than R-critical (0,3), then the questionnaire is invalid. The analysis used is by correlating each item score with the total score (the sum of all item scores) using the Pearson Correlation formula.

As for (Sugiyono, 2017), reliability test is used totest research instructions that when used several times to measure the same object, will produce the same data. The reliability test analysis model used in this research is the Crobanch Alpha model. According to (Ghozali 2005), a research variable is said to be reliable if it meets the criteria, if Cronbach alpha > 0.6 is declared reliable and Cronbach alpha <0.6 is declared unreliable.

After the data is declared valid and reliable, then proceed insthe process of statistical data processing. Inferential analysis using multiple linear regression analysis method using SPSS (*statistical Program for Social Science*) version 22.00, with formula as follows:

$$Y = b0 + b_1 X_1 + b^2 X_2 + ei$$

Where:

Y = Employee Productivity

X1 = Organizational Commitment

X2 = Organizational Commitment

Z = Job Satisfaction

b1-b2 = regression coefficient (Parameter)

b0 = constant (Intercept)

e = error factor

For hypothesis testing is done by multiple linear regression analysis dengan using a computer through the SPSS version 22.0 program. The results analyzed consist of; coefficient of determination, F statistics, t test statistics.

# **RESULTS AND DISCUSSION**

# **Description of The Characteristics of The Respondent**

The respondent profile consists of 4 criteria, namely gender, age, final education, length of Service. The number of respondents who gave as many responses or N = 33 people. After processing using SPSS, the output can be seen in the following table:

Characteristics	frequency	Percent
gender		
Male	20	90.9
female	13	9.1
Total	33	100.0
age		
21-30 years	10	30.3
31-40 years	10	30.3
41-50 years	7	21.2
> 50 years	6	18.2
Total	33	100.0
final Education		
D1-D3	6	18.2
D4/S1	4	12.1
S2	1	3.0
High School	22	66.67
Total	33	100.0
Working Time		
0-2 Years	2	6.1
2-5 Years	4	12.1
6-10 Years	6	18.2
11-15 Years	5	15.2
>16 Years	16	6.1

Chart 1. Respondent Description

Sumber: Output SPSS:2023

In the table above, the profile of respondents based on gender consists of gender with a frequency of 20 people with a percentage of 60.6% and female gender as many as 13 people with a percentage of 39.4%. The table above explains that the profile of respondents by age is dominated by the age of 21-30 years with a frequency of 10 or 30.3% and 31-40 years with a percentage of 30.3%. Age 41-50

years with a frequency of 7 people or 21.2% and age > 50 years with a frequency of 6 people or 18.2%. The total number of respondents based on age Berjumum 33 people or 100%. In the table above respondents based on final education is dominated by high school education/equivalent with the number of frequency of 22 and the percentage of 66.7% and the level with the lowest frequency is the level of S2 as much as 1 with a percentage of 3%. The profile of respondents based on employee tenure is dominated by tenure > 16 years with a frequency of 16 with a percentage of 48.5% and the lowest frequency <2 years with a frequency of 2 with a percentage of 6.1%.

# **Test Research Instruments**

Test instrument research consists of testing the validity and reliability. Validity testing with correlation product moment for all variables studied both independent and dependent variables provided that the data is valid when the pearson correlation > R critical value is 0.30. While in the reliability test, the data is considered reliable when the cronbachs alpha score>0.6. The validity test of VAr-iable can be seen in table 2.

In the validity test table, all independent variable instruments and dependent variable Y obtained scores above (>0.3) and 2 tailed sig above <0.05, so it can be concluded that all the questionnaire items in this research are declared valid. After the validity test is carried out and stated that all data on the variables studied have qualified as valid data, then the next valid data is tested using reliability testing using SPSS 22 equipment.

Item	Pearson Corre- lation Sig (2 Tailed)		r-kritis	Creteria	
X11	0,580	0,000	0,3	Valid	
X12	0,826	0,000	0,3	Valid	
X13	0,694	0,000	0,3	Valid	
X14	0,609	0,000	0,3	Valid	
X15	0,727	0,000	0,3	Valid	
X16	0,733	0,000	0,3	Valid	
X17	0,813	0,000	0,3	Valid	
X18	0,733	0,000	0,3	Valid	
X21	0,423	0,000	0,3	Valid	
X22	0,350	0,000	0,3	Valid	
X23	0,761	0,000	0,3	Valid	
X24	0,593	0,000	0,3	Valid	
X25	0,387	0,000	0,3	Valid	
X26	0,817	0,000	0,3	Valid	
X27	0,833	0,000	0,3	Valid	
X28	0,703	0,000	0,3	Valid	
X29	0,694	0,000	0,3	Valid	
X210	0,689	0,000	0,3	Valid	
X211	0,759	0,000	0,3	Valid	
X212	0,661	0,000	0,3	Valid	
X31	0,715	0,000	0,3	Valid	
X32	0,708	0,000	0,3	Valid	
X33	0,740	0,000	0,3	Valid	
X34	0,788	0,000	0,3	Valid	
X35	0,805	0,000	0,3	Valid	
X36	0,733	0,000	0,3	Valid	
Y1	0.800	0,000	0,3	Valid	
Y2	0,767	0,000	0,3	Valid	
Y3	0,576	0,000	0,3	Valid	
Y4	0,647	0,000	0,3	Valid	
Y5	0,891	0,000	0,3	Valid	
Y6	0,826	0,000	0,3	Valid	
Y7	0,888	0,000	0,3	Valid	
Y8	0,854	0,000	0,3	Valid	
Y9	0,899	0,000	0,3	Valid	
Y10	0,812	0,000	0,3	Valid	
Y11	0,756	0,000	0,3	Valid	
Y12	0,419	0,000	0,3	Valid	

### **Tabel 1** Uji Validitas

Source :Output SPSS:2023

In the reliability statistics table, the Cronbach's Alpha score is 0.949 with N of Items 38. From these results it can be concluded that overall the items studied are declared "reliable" because the Cronbachs Alpha Value Score*Cronbachs Alpha*>0.6. From the results of the overall processing of the total variable items consisting of leadership variables, commitment and work culture are all declared reliable (see table 2) and all instruments can be continued to be processed at a later stage by using multiple linear regression to test partially (t test), simultaneously (F test) and coefficient of determination test (R2).

Tuber 2 Rendonity Statistics					
Cronbach Alpha	N Items				
0,949	33				

# Tabel 2 Reliability Statistics

Source : Output SPSS:2023

# **Regression Ldouble inier**

After the data is declared *valid* and *reliable*, then the data is processed into SPSS by using multiple linear regression analysis with the resulting output consists of descriptive statistics, ANOVA, model Summary, coefficient.

Variabel	Mean	Std. Deviation	Ν
Work	Productivity	54.9394	5.08638 33
Leadership	37.7576	2.66962	33
Commitment	56.7879	3.73127	33
Work Culture	28.0606	2.38405	33

Tabel 3 Deskriptif Statistik

Source: Output SPSS:2023

# Tabel 4 ANOVA

The	Sum of	Df	Mean	F	Sig.		
Regression	599,978	3	199,993	25,443	0,000		
Resedual	227,900	29	7,859				
Total	827,879	32					

Source: Output SPSS:2023

In the Anova table above can be obtained figures that in *the table sum of* Square 599,978, df 3 and mean square 199,993 with the value of F 25.499 with Sig 0.000.

Tabel 5 Model Summary					
Model R RSquare Adusted R Square					
1	0,851	0,725	0,696		
Source · Output SPSS · 2023					

Source : Output SPSS:2023

Model summary di atas menerangkan bahwa dengan nilai R yang diperoleh 0,851, R Square 0,725, Adjusted R Square 0,696, Std, Error of the estimaste 2,803333 dan Durbin Waston 1,678. Based on the RSquare table of 0.725 which means that the dependent variable (X1,X2, X3) against the dependent (Y) has an effect of 72.5% and the remaining 27.5% is influenced by other factors. Furthermore, the output of multiple linear regression to see whether the dependent variable ineffect on the dependent variable can be seen in the regression coefficient table.

Variabel	Unstandar	rdized Coef.	St.Coeficient	4	Sig
variabei	В	Std. Error	Beta	l	
(Constant)	-11,774	7,666		-1.536	0,135
Kepemimpinan	0,182	0,491	0,095	0,370	0,714
Komitmen	0,875	0,341	0,642	2,569	0,016
Budaya Kerja	-,362	0,281	0,170	1,285	0,209

Tabel 6 Cooficient Regresi

Source: data processed:2023

Based on the table " *coefficients* " provide material in filling the multiple linear regression equation and the presence or absence of the influence of leadership style variables, commitment and culture partially (individually) to the creterium variable (dependent) work productivity. The regression equation formula with variable coefficients obtained from the results of this study are:

 $Y = -11.774 + 0.182 X^{1} + 0.875 X^{2} + 0.362 X^{3}$ 

The summary of the above output can be seen in the following table:

Variabel	<b>(B)</b>	<b>F</b> <sub>hitung</sub>	Thitung	Sig.	Hasil Uji Hipotesis
X1→Y	0,182		0,491	0,714	H <sub>1</sub> ditolak
X2→Y	0,875		2.569	0,016	H <sub>2</sub> diterima
Х3→Ү	0,362		1.285	0,209	H <sub>3</sub> ditolak
$X1, X2, X3 \rightarrow Y$		25.449		0,000	H <sub>4</sub> diterima
R Square		0,725			

### Table 8 Cooficient Regression

Source: processed Data;2023

To be able to determine whether the independent variable is influential or not, the basis of decision making is to look at the value of GIS.calculate with alpha error equal to Alpha 0.05. Variable leadership style with a value of B=0.182 and GIS.calculate the obtained is 0.714 > 0f 0.05 then the regression coefficient of leadership style is greater than the alpha error of 0.05 and it can be concluded that the leadership style has a positive effect and is not significant on employee productivity.

Positive influence means "there is still influence", but changes to employee productivity are not real or can be said to be weak influence seen from the value of B=0.182 or only 18.2%. The statement, it can be said that the first hypothesis that leadership has a positive and significant effect on employee productivity cannot be accepted (rejected). The results of this study support the results of research (Liza,

Fikri, and Kinasih 2022) menunjukkan bahwa gaya kepemimpinan tidak berpengaruh signifikan terhadap produktivitas kerja karyawan.

The second discussion is "commitment variable" with the value of B=0.875and GIS count 0.016. The value of GIS count < of 0.016, so it can be concluded that the commitment variable has a positive and significant effect on employee productivity variables in the Village Community Empowerment Office of North Morowali Regency. The effect of commitment on employee productivity in this study is weak and not significant comployee productivity. And these results, reject the hypothesis proposed that commitment has a positive and significant effect on work productivity pegawai. This can be interpreted that the increase in employee commitment does not beRinfluence on changes in employee productivity.

The last independent variable is the work culture variable, meMobtained the value of B= 0.362 and GIS count of 0.209. The calculation obtained is greater or 0.209 > 0.05 so it can be concluded that the work culture has a positive effect but not significant to the variable work productivity and the conclusion is that the second hypothesis of work culture has a positive and significant effect on employee productivity is rejected.

These results are not in line with previous research that discusses a then influence of Work Culture on employee productivity, which found that work culture has a strong and significant effect. This does not support the results of this study.eThis result can be interpreted that, with a high work culture will significantly affect thein creasing per Umaterial on employee productivity. The results of this study (Muhamad Suhardi 2022), (Zusmawati Zusmawati and Imili Riski Ramadani 2023) that work culture in an organization has a positive and significant effect on employee performance and work discipline culture has a positive and significant effect on employee productivity and performance.

Other research results that are not in line with the results of this research are research (Leihitu, Kalangi, and Rogahang 2022) that work culture has a significant influence on employee work productivity at PT. Tigaraksa Satria, Tbk. A work culture that is formed positively inits work for the sakeof the company's organization, but the work culture will be bad if employees in an organization have differences in views, opinions, energy and thoughts. The formation of work culture begins with

the level of leadership awareness because of the large relationship between leaders and subordinates is very menentukan its own way of what is run in the work unit device in organization.

The simultaneous influence of leadership, commitment and work culture on employee productivity can be seen in the results of simultaneous u ji which is useful to know how the influence of predictor variables (independent) to creterium variables (dependent) simultaneously or together. The hypothesis proposed is that the predictor variables consisting of leadership style, commitment and work culture variables have a positive and significant effect on the performance variables in the Department of Community Empowerment and village of North Morowali Regency based on the results of hypothesis testing, leadership style variables with a value of B=25,449 and GIS. is 0.000 < 0.05.

Based on these results, simultaneously variable leadership stylei, commitment and work culture simultaneously have a positive and significant effection employee productivity variables. And to measure how much simultaneous influence can be explained by coefficiency determination (R Square) or symbolized by R2 meaningful as a contribution of influence given the independent variable to the dependent variable, in other words that the coefficient of determination or R Square is useful to predict and see how much the contribution of influence given the variable X simultaneous ) to the variable Y.

In *the summary model* can be seen in the column R Square obtained a value of 0.725 or 72.5% meaning that the influence of leadership style, commitment and work culture is very strong effect of 72.5% and the remaining 27.5% is the contribution of other variables outside this study. In this result, these three variables, namely leadership, commitment, work culture together haveasignificant strong influence on employee productivity, so it can be interpreted that with good leadership, high employee commitment, and high work culture have a linear impact on employee productivity.

# CONCLUSIONS AND RECOMENDATION

Based on the results of the analysis and discussion above, the conclusions that can be drawn on as a result of this study are as follows: (1) Leadership variables have no significant effect on employee productivity in the Department of

Community Empowerment and village of North Morowali Regency, (2) commitment variables have a significant effect on employee productivity in the Department of empowerment in Community and village empowerment Office of North Morowali Regency, (3) Work Culture variables have no significant effect on employee productivity variables at The Village Community Empowerment Office of North Morowali Regency, (4) simultaneously leadership variables, commitment and work culture have a significant effect on employee productivity variables at The Village Community Empowerment Office of North Morowali Regency. (4) simultaneously leadership variables, commitment and work culture have a significant effect on employee productivity variables at The Village Community Empowerment Office of North Morowali Regency. Of the three variables studied, the commitment variable has a strong and significant effect on employee productivity. This can be interpreted by the high commitment of employees to realize a real increase in employee productivity.

Based on the above conclusion, it can be suggested to then be the first recommendation is a very important thing built from an organization is to build a commitment to all employees both superiors and subordinates to be able to work well in realizing the vision and mission of the organization. If this commitment has been built and carried out together then other factors such as leadership and a new work culture can work well, because the core of this issue is how the commitments that have been built can be carried out and improved at any time in support of achieving organizational goals. Therefore, it can be said that a strong commitment can make the organization stronger in the future.

And the second is that thenext researcher is expected to examine in more depth the results of this study by continuing this study and including other variables in his research. In addition, the results obtained from this study are supported by a small amount of data so that the results achieved are less than optimal and are expected in future studies are expected to use more samples to prove whether the results of this study can support or reject the results of this study.

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